

Creating a Remarkable Workplace Culture

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Our Why



Who has had a bad job?





Who has had a bad experience in a doctor's office?

Workplace Culture Factors



Why is Culture Important?

Employee Retention

Increase Engagement

Improved Performance

Attract Higher Level Talent

Patients Will Feel It



Keys to Remarkability

Ensuring the right people are on the team

Understanding how generational dynamics and personalities influence the workplace

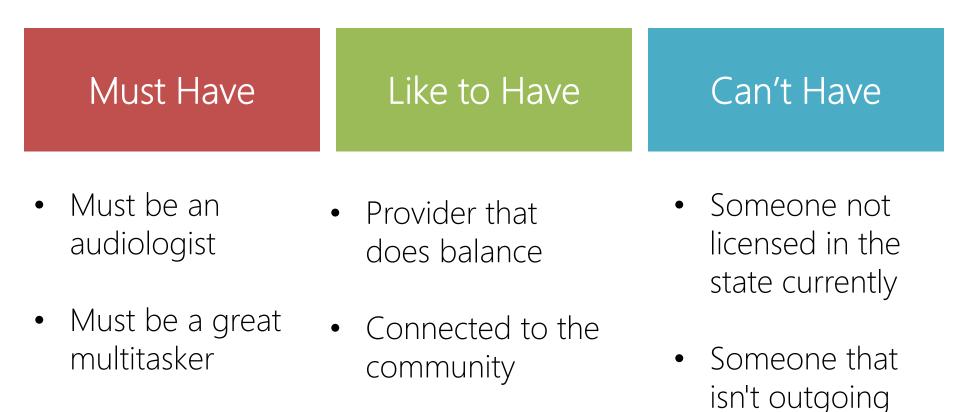
Scheduling your day for efficiency and effectiveness

Elevating your team through leadership

Building a Remarkable Team



Must, Like, Can't



Job Interview





Let's All Get Along

Generational Dynamics

"Baby Boomers Work"



aby Boomers Affecting the Workplace ... estsoundworkforce.com



Baby boomers should 'stay in work to ... bbc.com



Baby Boomers Work Longer, Delay ... businessinsider.com



Baby Boomers in the Workp...

seniors.lovetoknow.com



thestaffingstream.com



Baby Boomers in the On-Demand Economy

Boomers are still influe randstad.ca



Happened to the Baby Boomers ... incowboy.wordpress.com



Baby Boomers Can Learn From Millenni... blog.adeccousa.com



5 Job Search Tips for Baby Boomers ... glassdoor.com



7 Ways Boomers and Millennials Differ ... thefiscaltimes.com





push baby boomers into retirement ... federalnewsradio.com





baby boomers working longer and harder ... boomercafe.com



Baby Boomers More Stressed, More ... businessadministrationinformation.com



Baby Boomers seeking flexible work kimbassettflorida.com



Silver Tsunami, how it affects Baby my.wealthyaffiliate.com



Baby Boomers to Valu workflexibility.org

"Generation X Work"



(at Work: Styles and



Understanding Gen X, Gen Y and Gen Z in... applerubber.com



Gen X vs. Gen Y: Who's MTV and Who's ... nbcbayarea.com



Generation X Fails to Match Their ... blog.shrm.org





nextaven

Young Gen Y happy with work-life, Gen X ... idealog.co.nz



otivates Generation X at work ... eview.com



Generation X - not millennials - is ... cnbc.com



Workplace Generation Wars - SogetiL... labs.sogeti.com



Four Generations at Work slideshare.net



What about Gen Xers in the Workplace ... ngenperformance.com



n X ... sinessinsider.com.au



How To Bust The Most Common Age-Related ... lifehacker.com.au



When Gen X Runs the Show - The Future ... content.time.com



What motivates Generation X at work ... oxford-review.com



Millennials, Gen X, and business2community.co

by with work-life, Gen X ...

"Millennials Work"





Millennials Want a Culture ... huffingtonpost.ca



Highly Appealing Professional Habits ... thehrdigest.com



The One Thing Millennials Struggle With ... digitalistmag.com



Keeping Working Millennials Happy ... advancesystems.ie



Why Don't Millennials Want millennialmarketing.com



Millennial Workers workmarket.com



What matters most to millennials at ... blog.myron.com



Millennials Aren't Afraid to Talk About ... workingmother.com



Perspectives on Diversity & Inclusion ... webershandwick.com





Millennials qualtrics.cor

How to Manage the New Age Workf... signority.com



This Is Why Millennials Care so Much ... inc.com



The Work Benefit Millennials Want But ... debt.com



Communicate with Millennials at Work ... axerosolutions.com



5 Things Millennials Want a... millennialboss.com





Do Millennials Really Want From Work ... createcultivate.com

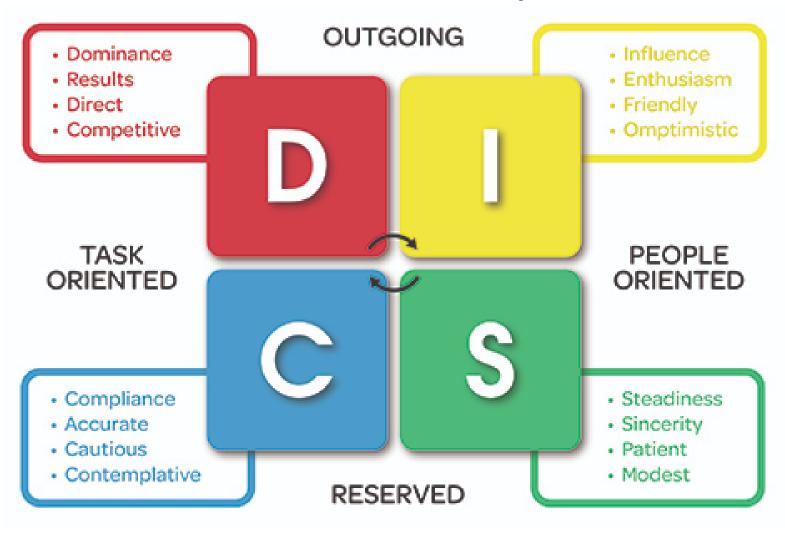


Generational Dynamics

Baby Boomers	Generation X	Millennials	
• Traditional Office Hours	Flexible Schedule	Flexible Schedule	
Competitive	Autonomous	Entrepreneurial	
• Salary	• Security	• Personal relationships	
• In-person	• Email, voicemail	• Text, social media	
 Unnecessary Work/Life Balance 	• Work to live	 Meaningful work overflows into personal life 	

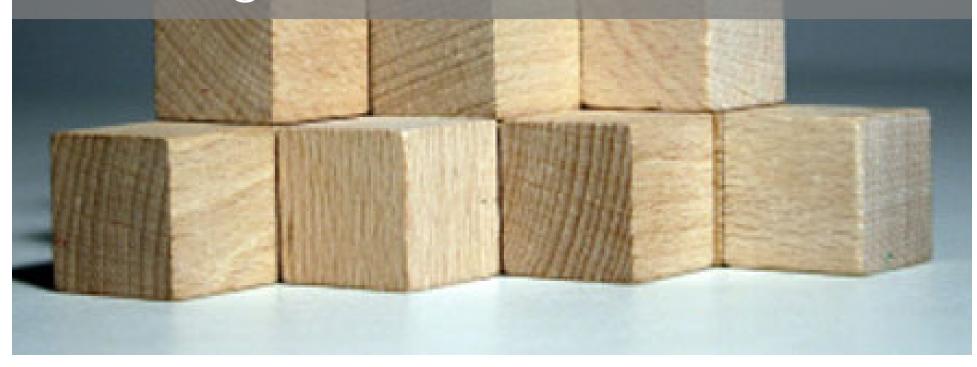
What's Your Style?

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Building Your Schedule for Success



Plan Your Week for Success

Revenue Goal: \$62,500 ASP: \$2,650

Hearing Aid
Consultation
(Private Pay)
 6×1.5 hoursHearing Aid Fitting
 6×1 hourFollow-Up
 6×30 minutesWalk-in Hours
 2×2 hoursPhysician Outreach
 1×2 hoursOutbound Calling
 2×30 minutes

Administration Time 5 x 30 minutes Non HAC Appointments (VNG, Peds, TPA, etc) 10 hours/ week

Time	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
8:00	Admin	Admin	Admin	Admin	Admin
8:30			Follow-Up		
9:00	Physician	HAC	HAC	HAC	Walk-In Hours
9:30	Outreach				
10:00		Outbound Calling		Fitting	
10:30	Litting	Fitting	HAC	Fitting	Fitting
11:00	Fitting			Fitting	
11:30	Follow-Up	Follow-Up			Follow-Up
12:00			LUNCH		
12:30			LONCH		
1:00		НАС		Follow-Up	
1:30				Follow-Up	Non-HAC
2:00				Fitting	
2:30	Non-HAC Walk-In Hours		Non-HAC	Fitting	
3:00				Outbound Calling	
3:30					
4:00				HAC	Admin
4:30					

Elevate Your Team with Leadership

"Boss Work"





Ten Archetypes Of A Terrible...

forbes.com



How to Read Your Boss' Work Habits to themuse.com



Keep Calm With Your Boss At Your W... youthincmag.com



Work Generation Gap With Younger Boss aarp.org





Secrets Your Boss Won't Tell You That ... 12 Ways 1 gobanking



Ask Your Boss for Better Work-Life Balance wisebread.com



How To Convince Your Boss To Let You ... generationy.com



Women prefer to work for male bosses ... dailymail.co.uk



rd.com

virtuallyhere.net



How to make a ba irishtimes.com



Bosses unhappy at home wreak havoc newsroom.niu.edu



5 Ways to Get Your Boss to Be More ... medium.com



Snarky Coworker Got You Down? - Career ... career-intelligence.com



Secrets Your Boss Won't Tell You That ... rd.com





thenev

The 9 Worrying Signs of Favouritism at Work careeraddict.com



"Leader Work"



Work Best Right



How to Make Leadership Work for You... 360.advertisingweek.com



Yes, Introverts Can Be Leaders At Work ... rd.com



5 Key Leadership Qualities Every ... uvisor.com



Examples of When You Should NOT Be a Le ... richtopia.com



Susan Cain Talks about \ quietrev.com



rk Valuable ...



How to make servant leadership work for ... biziournals.com



Leadership Sculptor - Who I work With ... leadershipsculptor.com



Future of Leaders #FoW #ESN ... kinshipenterprise.com



Creating Passion at Work: 5 Leadership ...



oman Can Learn From ...



CovaiCare | Leadership | Retirement ... covaicare.com



IT LEADERSHIP - CANDIDATE « QSRB qualstaff.com



From Coding to Management to Leadershi... coderhood.com



Report On Leadership Across Cultures assignmentdesk.co.uk

How to be a Leader when You're not the Boss



Leadership = Ownership





Keys to Remarkability

Ensuring the right people are on the team

Understanding how generational dynamics and personalities influence the workplace

Scheduling your day for efficiency and effectiveness

Elevating your team through leadership



Questions?